

**Budget Workshop/Strategic Planning Committee  
Joint Meeting  
January 17, 2012  
8:00 a.m. – 12:00 p.m.  
MDL 6**

**Agenda**

<b>8:00 a.m.</b>	<b>Welcome/Opening remarks</b>	Dean Dolan
<b>8:30 a.m.</b>	<b>Goal: Patient Centered Care</b>	Dr. Robinson
	<ul style="list-style-type: none"> <li>• Call Center to increase productivity, customer Service</li> </ul>	Jim Wold/ Matt Cottler
<b>8:50 a.m.</b>	<b>Goal: Research</b>	Dr. Burne
	<ul style="list-style-type: none"> <li>• Centralization of services: grants management</li> <li>• Increase salaries on research grants</li> </ul>	Dr. Burne Dr. Burne
<b>9:20 a.m.</b>	<b>Goal: DMD Program</b>	Dr. Sposetti
	<ul style="list-style-type: none"> <li>• DMD class size expansion increase – increase DMD class by 10 seats per year over four years with off-book program for out-of-state students</li> <li>• Expand extramural community-based rotations in DMD program</li> <li>• Changes to Phase A Basic Science Contract with COM to use existing UFCD faculty for teaching</li> </ul>	Dr. Dolan/ Dr. Sandow Jean Sweitzer Dr. Catalanotto  Dr. Culp/ Dr. Sposetti
<b>10:00 a.m.</b>	<b>Goal: Advanced and Graduate Education</b>	Dr. Pileggi
	<ul style="list-style-type: none"> <li>• Expand residencies where appropriate (ex. St. Pete)</li> <li>• Cost reductions in Clinic 1A</li> </ul>	Lisa Jefferson Dr. Robinson/ Dr. O'Neill/ Dr. Neiva
<b>10:30 a.m.</b>	<b>Goal: Resources: Finances, Facilities and People</b>	Jean Sweitzer
	<ul style="list-style-type: none"> <li>• Meaningful Use – secure Medicaid “EHR” incentive - \$63,750 per Medicaid provider over five years</li> <li>• Expand iColl by 1.0 FTE (replacement FTE); calculate net benefit to the college for various levels of staffing</li> </ul>	Jodi Geiger  Jim Wold/ Jean Sweitzer

- Sunset treatment plan pricing on June 30 each fiscal year or set time limit on treatment plan pricing; quantify % of patients who complete various phases of treatment and money lost by lack of completion of treatment plan Steve Kostewicz/  
Jean Sweitzer
- Close APGD Clinic by Summer 2013; apply lessons learned in other TEAMS and assess potential impact on enhancing revenues; evaluate impact of addition of a hygienist per floor in DMD program; impact of various timeline for closure Dr. Robinson/  
Jim Wold
- Personnel changes to include: 1) hiring freeze on all staff positions including OPS; 2) approved staff layoffs; 3) possible staff layoffs; 4) staff retirements; 5) known faculty FTE reductions and retirements; 6) elimination of payment of OPS clinical faculty during break weeks Melissa Long/  
Dora Wang
- Operating budget reductions to include: 1) catering freeze; 2) freeze on furniture purchases; 3) non-IDC travel moratorium Dora Wang

**11:30 a.m. Discussion of any additional ideas or proposals** Group

**11:45 a.m. Next steps and closing remarks** Dean Dolan

Electronic Materials available at:

<https://intranet.ahc.ufl.edu/www/Colleges/dentistry/dean/Budgetworkshop/SitePages/Home.aspx>

- Jan 17 spreadsheet of assignments
- 2012-2016 Strategic Plan
- Finance Report to Faculty (October, 2012)
- YTD Financials
  - Balance Sheet as of December 31, 2012
  - Consolidated Income Statement YTD through December 31, 2012
  - Consolidated Income Statement (Split) YTD through December 31, 2012
- Example Proposal for Budget Workshop
- Cash worksheet